



3

Things to Look For in a Closing Attorney



Greg Taylor
& Associates
Attorneys at Law

We know you have options when choosing an attorney to handle your real estate transaction.

Every transaction is slightly different, therefore choosing an attorney with the right skills and knowledge will maximize your time, reduce stress, and save you money.

When it comes to choosing a real estate attorney, here are three things to consider.



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1

Efficiency

Does the closing attorney have systems in place to maximize your time? Are you being asked to give the same information over and over?

Our team has incorporated the newest technology in order to make your experience smooth and stress free. Our closing platform makes it easy for us to communicate with you and your Realtor about the closing statement. We use technology such as DocuSign to reduce paperwork. If you'd like to close remotely, we can email documents with detailed instructions instead of mailing documents back and forth.

When it comes to the actual title search, our team routinely exceeds industry standards for turnaround time and accuracy. Local Realtors and lenders know we can get the job finished quickly and we are often the go-to office when they have short timelines.



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Communication

Is the attorney available and devoted to your closing? Are you able to get answers to your questions and is your call or email returned in a timely manner?

Our reputation has been built on excellent customer service. Clients, lenders, and Realtors are often pleasantly surprised by how easy it is to get in contact with us. We are focused on closing real estate transactions and your deal is our priority. We will return your phone call and will be available to close on your timeline.

We have a dedicated staff of professionals working together for you. We will communicate with you to make sure you understand what is happening with your closing and be available to answer any questions that may arise.



3

Experience

How many real estate transactions will the attorney close this year? Is real estate the primary focus of the firm? How much experience does the attorney have with transactions like yours?

Although you could get any licensed attorney to close your transaction, choosing a real estate focused attorney can save you from headaches later. As real estate transactions have become more complex with federal and state regulations, many attorneys no longer have the knowledge or expertise to close secondary market residential loans or complex commercial deals. Our team has been focused on real estate for many years and has adapted as laws have changed. We have encountered a transaction like yours and know how to get the job done.

In 2018, our law firm formed its own title company – Home Team Title – to keep our clients’ best interests at the forefront. Although we are located in a small town, we are able to compete with and provide the level of service you’d find at any title company in a metropolitan area. We have worked through complex issues with our title insurance providers to find solutions when other attorneys without those relationships wouldn’t have succeeded.



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We make real estate transactions simple.

We are confident Greg Taylor & Associates is the best choice for your real estate transaction. We look forward to meeting you and working together.

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